



Curriculum Vitae

Glenn Bolton

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NAME	Glenn James Bolton
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MOBILE	+61 414 652 366
BIRTHDAY	1 November 1954
MARITAL STATUS	Single
NATIONALITY	Australian
DRIVER'S LICENCE	NSW – Class C, R
HEALTH & FITNESS	Excellent, No Allergies
HOBBIES & INTERESTS	Sailboarding, Wave Sailing, Surfing, Snowboarding, Waterskiing, Bushwalking, Internet, Technology, Photography, Cinematography, Movies, Music, Musician, Singing, Health & Wellness, Environment, Sustainability

The Person

I have skill, personality, initiative, individuality, passion, creativity and flexibility in all environments... all great assets for any employer or contract provider.

I am a self-motivated team player with a broad range of experience in many diverse fields, including sales, marketing, customer support and training. I am also competent in some high-tech areas of telecommunications, VoIP, Internet, multimedia, electronics and Personal Computers.

I can generate and adapt to new concepts, rapidly acquire technical knowledge and deliver this information to others in a comprehensible fashion.

I also have proven ability to set and meet targets, solve problems, negotiate and liaise at all levels.

Skills

Technical

Design & Deployment of VoIP, PABX & IVR systems, Audio & Video Conferencing, Website Design, Streaming Media, Social Media, Online Marketing, E-Commerce, Software & Hardware Helpdesk, Technical Writing, Technical Training, Setup, Maintenance and Repair of PCs, AV & Electronic Systems...

Software

Windows, Word, Excel, Powerpoint, Outlook, Dreamweaver, Goldmine (CRM), CorelDRAW, Adobe Audition & CS2, Sony Vegas, Camtasia, Visio, MYOB, Quickbooks, Xara, Twitter, Facebook, Wordpress, X-Cart...

General

Sales & Marketing Training, Customer Support, Problem Solving, Handling Money, Telemarketing, System Design, Specification, Scoping, Quoting, General Office & Accounting Systems, Photography, Videography, Audio & Video Recording, Photographic Model, Musician...

Other

- Attained the Queen's Scout Award (Highest award in the scouting movement)
- Lead Role (acting & singing) in school play - "Oklahoma" (1971)
- Played saxophone, flute and keyboards and sang in 'pop' bands (1971-1982).
- Travelled extensively through Europe, USA and NZ for pleasure
- Travelled to USA, NZ and South East Asia as a corporate sales and technical support representative.

Education

1972	Forest High School (French's Forest, NSW, Australia) Higher School Certificate. (First in Physics & Industrial Arts, 2 nd in Mathematics)
1973-75	University of New South Wales (Sydney, Australia) Electrical Engineering (BE) – Full time - Years 1,2,3
1976	Electrical Engineering (Part time while employed as an engineer with ABC Radio)
1977-78	North Sydney Technical College (Sydney, Australia) Electronics and Communications (Credit Pass)
1985	North Sydney Technical College (Sydney, Australia) Post-Graduate courses in Microcomputer System Design.
1985 to present	Personal Development, Website Design, Health & Wellness, Massage, Sales & Marketing

Recent Employment Overview

Sales & Marketing – Consulting (Oora Club, Amega Global, Aplus Asia, Trius Technology, Microsoft)

- Consult on Sales & Marketing and Development of Online Business Systems
- Assist in the Launch of Three Different Health & Wellness Companies into Australia
- Present to and Train Clients, Online, Face to Face, One on One and in Large Auditoriums
- Develop & Implement Customer Service Strategies, Consult on Product Development
- Implement Technical Systems & Teach Social Media & Online Marketing
- Customer Support Helpdesk – Software & Hardware
- Website Design, Communications, Online Marketing & E-Commerce Integration
- Wrote an Extensive Online Help System with User, Installation and Troubleshooting Guides
- Hosted Audio Conference Calls, Interviewed Keynote Speakers, Recorded Training Audios & Videos

Sales Consultant – Blue Haven Pools & Spas

- Manager of a Large Pool & Spa Sales Showroom
- Demonstrate and Sell Spas and Accessories to Visitors
- Canvass for Sales at Shopping Centres, Shows and Expos
- Meet and Exceed Sales Targets

Membership Consultant – Fitness First

- Create Relationships and Sell Club Memberships to Visitors, Upgrade and Renew Memberships
- Canvass for New Members at Shopping Centres, Shows, Expos and Local Attractions
- Telephone Followup & Lead Generation
- Meet and Exceed Sales Targets